



WORKWEAR & APPAREL

Everything You Need to Know
About Buying Work Apparel,
Uniforms & Safety Footwear

OMNIA
PARTNERS

www.servicewearapparel.com | www.omniapartners.com

Benefits of Purchasing Workwear from ServiceWear Apparel

We offer industry leading selection and quality, plus one-on-one service from our account management and customer service teams you won't find anywhere else. Read below for more benefits of purchasing workwear and safety footwear from ServiceWear Apparel.



Guaranteed Best Pricing

OMNIA Partners members have access to our most competitive pricing — product savings up to 42.5% off list pricing. Our fixed annual pricing is guaranteed regardless of market fluctuations.

No Nonstock or Oversize Charges

Additional charges for nonstock and oversize garments above XL typically represent 30% or more of a uniform budget. Using this contract eliminates these additional costs.

Superior Selection

ServiceWear Apparel offers over 75,000 styles, sizes and colors of men's and women's garments, with over 15 million pieces of inventory in stock. We distribute a comprehensive range of high-quality workwear and footwear from leading brands, including Dickies, Red Kap, Bulwark, Kodiak, Terra, and more.

Over 6,000 Customization Options

We offer over 6,000 customization options to ensure your garments accurately identify and protect your workers. OMNIA Partners members pay no setup charge for embroidered logos and receive free pant hemming.



On-Time Delivery

Unlike most uniform programs requiring four to six weeks, our average turnaround time on stocked garments is typically under 14 business days. Once your order is received, it enters one of the world's most advanced delivery systems. We ship as many as 100,000 garments per day, and have the specialized resources and supply chain expertise to provide on-time delivery on 95% of all stock products.

Custom Online Ordering

ServiceWear will customize a website for garment orders specific to each customer, profit center, and location. We give our customers the ability to control garment selection and enforce brand standards. Only garments approved for each specific location are populated on the site, along with the appropriate embroidery and other customizations.

Allowance Programs

For large organizations seeking greater control and visibility into overall uniform spend, we can offer web-based managed programs by location and employee. Program customers can apply allowances, stipends and garment allocations on a per location and per employee basis.

Guaranteed Quality Assurance

Quality control systems and 22 different tests monitor our garments for pattern, fit and color consistency and garment construction. We guarantee all products will be free from workmanship and material defects for one year.

We Do the Work for You

Our Account Managers work directly with your representatives throughout the entire buying process. They'll recommend garments, send product samples, help define emblem needs, and assist with setting up your account and placing orders.



Garment Customization

ServiceWear Apparel provides a wide array of garment customization services that include embroidery, monogramming, screen printing, heat seal, reflective and color striping, and hemming.

Embroidery

Once you provide us with the artwork for your logo, we will digitize it at no charge, a savings of up to \$500. All embroidery is done onsite, eliminating quality control issues and delays in delivery.



Pant Hemming

ServiceWear Apparel offers free pant hemming to all OMNIA Partners Members, a savings of up to \$2.00 per pair.

Silkscreen/Screen Printing

Custom screen printing is available on a variety of products and fabrics. Numerous ink colors allow endless possibilities for logos and designs.



Reflective and Color Striping

Select from many trim widths, colors, and placements to ensure your enhancements have the strongest impact. Flame resistant striping is also available.

Easy Ordering

Ordering workwear from ServiceWear Apparel is easy. We offer four ways to order, and customer service representatives are standing by to answer your questions.

Online

Login to our online catalog, available 24/7 to place orders

Email

customerservice@servicewearapparel.com

Fax

1-866-358-2107

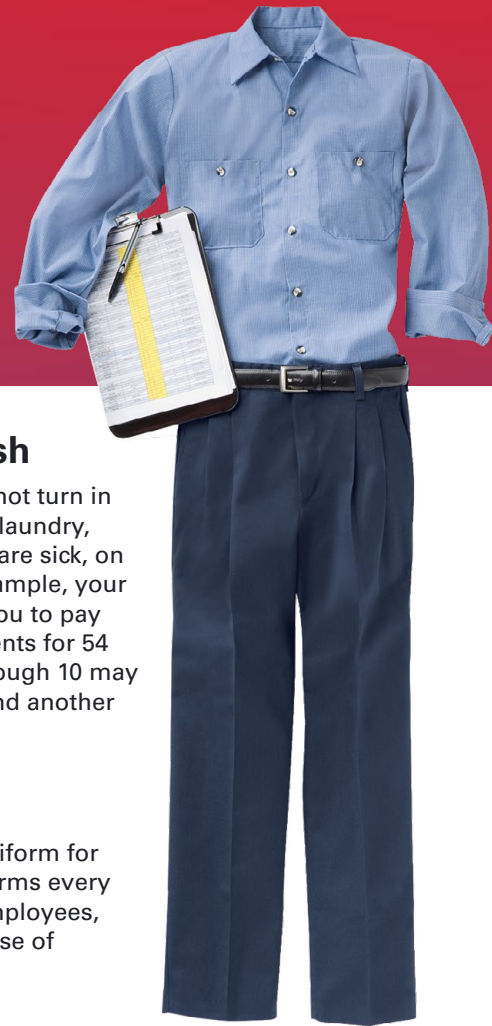
Phone

Customer service representatives are available Monday – Friday, from 7:00 a.m. to 5:00 p.m. (CST) at
1-800-578-9023

The Harsh Reality of Rentals

Today's Approach to Uniforms: The Benefits of Direct Purchase

Renting apparel takes a detrimental toll on budgets and uniform quality throughout the contract. Purchasing workwear saves money, ensures quality, creates ownership, and avoids unnecessary commitment or time constraints.



No Contract Required

Rental contracts typically last 3-5 years. Purchasing workwear through ServiceWear Apparel doesn't require a contract or any long-term commitment. Purchase as frequently or infrequently as you like, starting anytime.

Recycled Garments

Mandatory laundry services use hot water and harsh chemicals, which deteriorate both the appearance and comfort of garments much sooner than home wash. Uniform rental companies reuse, patch and repair old garments as long as possible, usually milking an item an average of 3-5 years. Purchasing plans replace garments in 1-2 years.

Expensive Underwash

Even when your employees do not turn in their garments, you still pay for laundry, including days your employees are sick, on vacation, or disengaged. For example, your rental agreement may require you to pay \$600 per week to launder garments for 54 employees every week, even though 10 may be out sick, 8 are on vacation, and another 12 never turn in their garments.

Employee Morale

No one wants to wear a ratty uniform for 3-5 years. Purchasing new uniforms every 1-2 years can lead to happier employees, better fitting uniforms and a sense of responsibility for the uniform.

Long-Term Costs

A typical employee uniform rental agreement begins at three years at \$11.00 per person/per week for a shirts and pants program. This charge is just the base fee and doesn't include additional charges, repairs or replacements.

Renting Costs

$$\begin{array}{r} \$11 \text{ per person} \\ \times 52 \text{ weeks} \\ \hline \$572 \text{ per year} \end{array}$$

Purchasing Costs

$$\begin{array}{r} \$91.50 \quad \left[\begin{array}{l} 5 \text{ shirts} \\ \text{at } \$18.30 \text{ each*} \end{array} \right] \\ + \$74.90 \quad \left[\begin{array}{l} 5 \text{ pants} \\ \text{at } \$14.98 \text{ each} \end{array} \right] \\ \hline \$166.40 \text{ every 2 years} \\ \text{*includes embroidery} \end{array}$$

In 3 years, **purchasing** can save you:

$$\begin{array}{r} \text{Year 1} \quad \$405.60 \\ \text{Year 2} \quad \$572.00 \\ \text{Year 3} \quad + \$405.60 \\ \hline + \$1,383.20 \text{ per person} \end{array}$$

This is savings at base price. All the recurring fees of renting uniforms will likely lead to even higher actual savings with purchasing.

The Right Brands

ServiceWear Apparel distributes a comprehensive range of high-quality workwear and work apparel brands designed to fulfill the needs of all participating members of OMNIA Partners.



About ServiceWear Apparel & OMNIA Partners

Streamlined Procurement for Workwear and Apparel

ServiceWear Apparel distributes high-quality workwear from leading brands to fulfill the needs of today's workforce. Our broad range of men's and women's companion styles ensures access to the garments best suited for your organization's workwear program.

OMNIA Partners is the largest and most experienced organization in purchasing and supply chain management. Covering both the private and public sectors, OMNIA Partners unites industry-leading buying power and world-class suppliers to offer an extensive and diverse portfolio of sourcing solutions and partnerships.

ServiceWear Apparel serves both the Private and Public Sectors through our contracts with OMNIA Partners. For information and documentation on our Public and Private Sector contracts, visit www.omniapartners.com.

ServiceWear Promotional

ServiceWear Promotional provides a wide array of high-quality specialty items through our small business/diversity partner. From hundreds of facemasks to thousands of T-shirts, our contracts with OMNIA Partners provide easy access to in-demand promotional items at a great savings.



Get Started with ServiceWear Apparel

No matter what you need, getting in touch with us is the next step. We can answer your questions, help you compare products and prices, or help you set up an account.

Online

www.servicewearapparel.com/get-started

Email

info@servicewearapparel.com

Call

1-833-739-0461



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