



COOPERATIVE PURCHASING 101

Since 2009, ServiceWear Apparel has proudly partnered with OMNIA Partners as a premier supplier of uniforms and work apparel. This long-standing relationship gives our customers access to competitively awarded contracts, streamlined procurement solutions, and the strength of national purchasing power. Backed by deep expertise in public procurement and supply chain management, OMNIA Partners' Lead Agency Model ensures transparency, security, and best-practice processes every step of the way.

With the collective buying power of more than 643,000 participating entities, OMNIA Partners helps organizations reduce costs, simplify administration, and maximize resources. That commitment to integrity, efficiency, and measurable savings is why we align with OMNIA Partners. Through our partnership, we can extend those same benefits, value, and peace of mind to the customers and teams we proudly serve.

We've put together an easy step-by-step guide to get you signed up with OMNIA Partners to start ordering with ServiceWear Apparel.



Step 1: Identify Your Need

Your organization identifies a product or service requirement (e.g., workwear, uniforms, facility supplies, equipment). Instead of issuing your own RFP, you explore existing cooperative contracts.



Step 2: Confirm Cooperative Eligibility

Verify that your organization is eligible to use a cooperative contract. Most public agencies, municipalities, education, nonprofits, and many private entities qualify.

At ServiceWear Apparel, we can help confirm eligibility and guide you to the appropriate contract vehicle.



Step 3: Leverage a Competitively Solicited Contract

Cooperative contracts, like those through OMNIA Partners, are:

- ✓ Competitively solicited by a public agency
- ✓ Publicly awarded
- ✓ Fully compliant with procurement regulations
- ✓ Transparent and documented

This means the bidding process has already been completed, saving you time and resources.



Step 4: Validate Compliance with Internal Policies

Your procurement or legal team reviews the cooperative contract documentation to ensure it aligns with your internal purchasing requirements.

We can provide all necessary documentation, including solicitation records, award letters, and contract terms, to simplify this review.



Step 5: Request Quote from ServiceWear Apparel

Once authorized, you work directly with ServiceWear Apparel to:

- Determine product specifications
- Select brands and styles
- Confirm pricing under the cooperative contract
- Forecast quantities
- Customize logos or decoration

Because our pricing is already competitively established through our OMNIA Partners contract, this phase allows us to focus entirely on building and implementing a program tailored to your organization's needs.



Step 6: Order with Ease

Once approved to utilize the cooperative contract, ordering through ServiceWear Apparel is simple and efficient. Your team places orders directly with us, without navigating complex bid processes.

We provide clear contract pricing, responsive communication, and dedicated support to ensure a smooth experience from order to delivery.



Simple
ordering



Contract-backed
pricing



Dedicated
support



Step 7: Work with Program Management

Beyond fulfillment, ServiceWear Apparel serves as your long-term program partner.

As your needs evolve, we work alongside your team to adjust product selections, manage branding updates, forecast future orders, and ensure consistent service across locations.

With contract-backed pricing and hands-on support, you gain a trusted partner committed to keeping your program running smoothly and efficiently.

Why Organizations Choose Cooperative Purchasing Through OMNIA Partners

Organizations turn to cooperative purchasing to simplify procurement while maintaining full compliance and competitive value.

- ✓ Saves time
- ✓ Ensures compliance
- ✓ Reduces administrative burden
- ✓ Provides competitive, publicly awarded pricing
- ✓ Leverages national purchasing power

Why ServiceWear Apparel Works Within Cooperative Contracts

We partner with OMNIA Partners because they share our commitment to transparency, value, and operational efficiency. By aligning with and leveraging their competitively awarded contracts, we provide our customers with a compliant, streamlined purchasing pathway without sacrificing service, customization, or quality.

Get Started



No matter your needs, our team is ready to help. Reach out to us to answer any questions, compare products and pricing, or set up your account.



Online

www.servicewearapparel.com/get-started



Email

info@servicewearapparel.com